



Performance Management Institute, Inc.

Solving the Bottom Lines Puzzle: Knowing the Score.

Enterprise Funding Readiness Inventory Checklist

Written Vision and Mission Statement Drafts

Target Market Penetration Goals Set

Revenue Projections Drafted for 3- 5 years

Income Statement Projections for 3- 5 years

Balance Sheet Projections for 3- 5 years

Cash Flow Statement Projections for 3- 5 years

Material Assumptions List Drafted

Material Assumptions List Validated

Financial Statement Projections Reconciled

Return-on-Assets (ROA) Analysis

Expense Drivers Analyzed

Turnovers Analyzed

At-a-glance Business Case Visuals Prepared